

TOYOTA CUSTOMER SERVICES
Corporate Accessory Department

June 28, 2006

Mr. Ernie DeLaMotte
Pretty Products
c/o The Stewart Company
3415 Fujita Street
Torrance, CA 90505

Subject: Lexus ES350 Floor Mats - MY 2007

Reference: ECR #: 06-091

Dear Ernie,

Toyota Motor Sales authorizes Pretty Products to purchase floor mat retention clips as a kit of eight instead of individually, as outlined in the above referenced ECR. The following represents the part numbers affected:

<u>Part Number</u>	<u>Description</u>	<u>Unit Cost</u>
PT548-33070-02/10/11	ES350 Floor Mat DIO	\$0.393 cost savings
PT548-3307D-02/10/11	ES350 Floor Mat PPO	\$0.393 cost savings

A copy of the ECR will be faxed to your attention. In the event that Pretty has any questions regarding this information, please do not hesitate to contact me at (310) 468-9115.

Sincerely,



Katy McCulley
Lexus Buyer
Corporate Accessory Department

- CC: M. Akita
- J. Gan
- D. James
- K. Inoue
- J. Oates

YMOGAKS CAN dnr

Engineering Change Request

1

Printed: 09/28/2006 - 09:28:10 AM

TOYOTA			ECR #: 06-091
Toyota Motor Sales, U.S.A., Inc.			Type [REDACTED]
Genuine Accessories			COST EFFECT: [REDACTED] 50.393
Engineering Change Request			
Current Part No.:		New Part No.:	
PT548-33070, -02, -10, -11 (DIO)			
PT548-3307D, -02, -10, -11 (PPO-Returnable)			
Part Name:	Floor Mats	Vehicle:	ES350
Part Description:	Carpeted Floor Mats	Other vehicle Info.:	MY: 2007
Reason for Change: Cost Savings			
Change Description: Floor mat retention clips will be purchased as kits of 8 and be packed in one bag. Currently each clip is packaged in individual bags.			
Interchangeability Affected?	[REDACTED]	Drawing Affected	[REDACTED]
Sample Date:		Effective Date:	
Company Name:	Pretty	Approved:	Yes
Date:	08/09/2006		
TMS Comments: TMS [REDACTED]			
Pretty to submit all documentation affected by this change for TMS review and approval.			
Approver Comments entered below:			
Buyer:	PT548-33070-XX was \$32.49 and reduced to \$32.10 PT548-3307D-XX was \$31.50 and reduced to \$31.10 Final Pricing provided 8/12/06-KM		Part Disposition [REDACTED]
TOTAL COST DATA	CURRENT	CHANGE	NEW
FOB Cost (numeric)			
DEVELOPMENT Cost (numeric)			
TOOLING Cost (numeric)			
Quality:			Attach ISIR Check/ist File here:
Development Manager:			
Supplier Comments: savings to Toyota of \$0.393 per kit, \$27,510 annually			
"Distribution as Required:		*Requestor to enter final "Distribution as required". Include "Buyer" and "OC&A Engineer". After "Approval" ECR bookmark will be sent to this list.	

Engineering Change Request

2

Printed: 06/28/2006 - 09:20:10 AM

Re: J Perez, Teri Blakeman, Dix Scholer, Cyd Miyamoto, Candace Masuda				
03-CAD-E-100 (JMH - 06/18/2006)				

ECR

Request ID KINE-6QGMWS

Requested By Kiyo Inoue
Request Date 06/05/2006 10:24:23 AM
Status Complete

